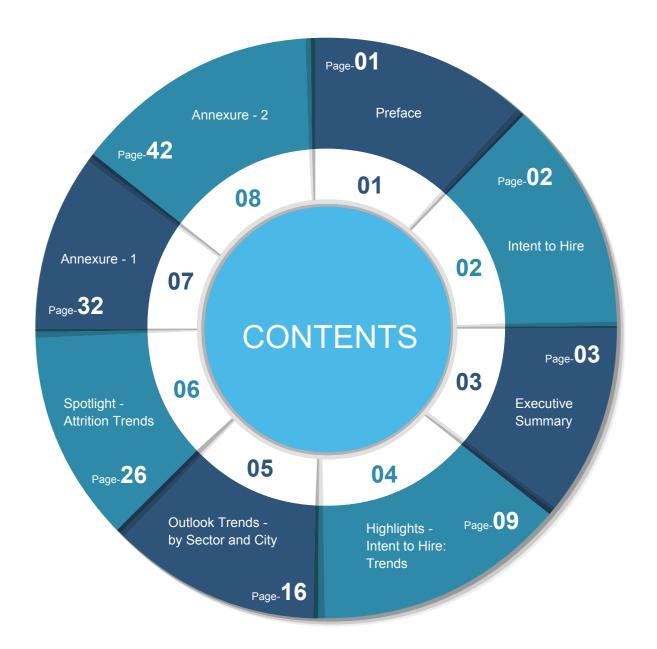


# **Employment Outlook Report**

Q1: April - June, 2021

Comprehensive overview of the mechanics of hiring, job growth, job creation, salaries and their drivers, trends and forecasts across 14 cities and 21 sectors in India



The TeamLease Employment Outlook Report is a forward looking tool for human resource professionals, policy and decision makers, reflecting hiring sentiment across 14 cities and 21 sectors in India. This report carries "Intent to Hire" statistics for Q-1, 2021-22 [April, 2021 –June, 2021] on the basis of the survey and analysis carried out during January and February, 2021.

The survey covers 712small, medium and large companies across the 21 sectors across India. The coverage is spread across 4 geographical areas [Metros, Tier-1, Tier-2/3 and Rural], 4 hierarchical levels [Entry, Junior, Mid and Senior Levels] and 7 functional areas [Sales, Marketing, Information Technology, Engineering, Office Services, Human Resources, Blue Collar].

Tracking critical drivers that influence hiring every half year, the Employment Outlook Report is the only one of its kind seeking to deliver high impact hiring decision support to its stakeholders –Business & HR heads, Senior Management and Policymakers in industry and the government.

The report aims to

- Measure Intent to Hire across the country, by city and sector.
- Track Intent to Hire by geography, business size and hierarchy.
- Identify key drivers of hiring sentiment, by sector.

### **INTENT TO HIRE:**

An outlook metric used in this edition of the report

The clear and present disruption from COVID-19 necessitates the use of a more nuanced metric compared with Net Employment Outlook to describe the state of the job market.

The onset of the pandemic had only a minute proportion of businesses planning to hire more employees than they had hired over the previous quarter. To capture the current mood appropriately, and to compare it with the mood of the previous quarter/HY, the Employment Outlook Report now uses an Intent to Hire metric in place of the "Net Employment Outlook".

For the current and the past three quarters, the Intent to Hire metric is defined as: The percentage of employers that is likely to hire employees during the quarter.

For all the quarters and HYs previous to the above, the Intent to Hire metric is defined as: The percentage of employers that is likely to continue hiring at least the same number of employees during a given quarter/HY as in the previous quarter/HY.



revival in export activity.

### **Global Trends**

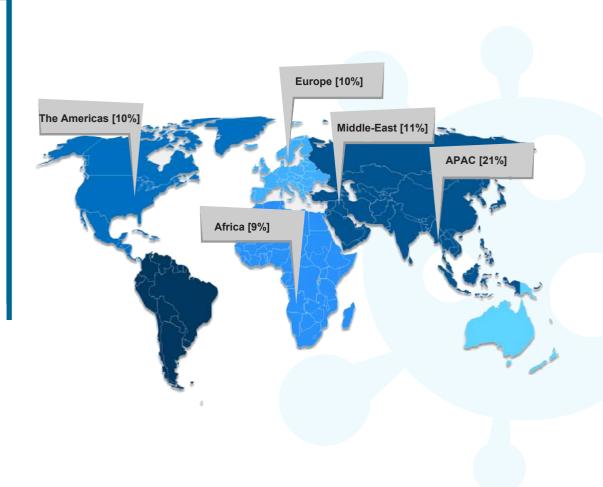


Fiscal support to households and businesses, and central bank support have worked well for North America, Japan and United Kingdom. This is a driving factor in the 2% -5% improvements in sentiment in the Americas, APAC and Europe.

Monetary policy adjustments, liquidity support from central banks, credits to SMBs, and reforms in the financial sector have helped the Middle East.

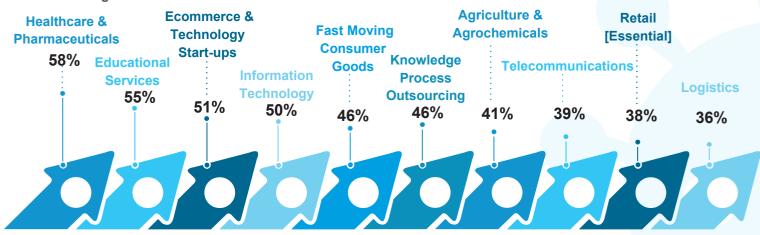
### Gain in intent to hire:

APAC – [21%] Middle East – [11%] Americas – [10%] Europe – [10%] Africa – [9%]

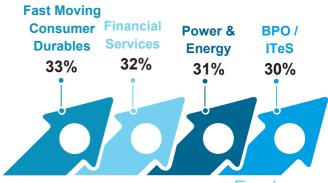


- India Trends ■ Favourable growth forecasts ranging from 11.5% by the IMF, to 12.8% by the OECD.
  - Increased government spending, a business and consumption friendly budget.
  - Economic activity in India, China and Turkey has moved above pre-pandemic levels thanks to fiscal measures and recovery in the manufacturing and construction sectors.

### **Sector Trends - High** intent to hire Sectors:

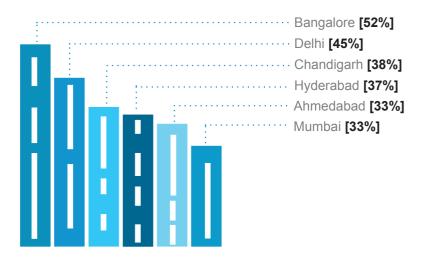


### Sector Trends - Moderate intent to hire Sectors:



### City Trends -

**High** intent to hire Cities:



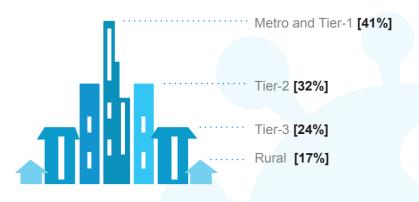
# City Trends -

Moderate intent to hire Cities:



### Geographical Trends -

Intent to Hire:



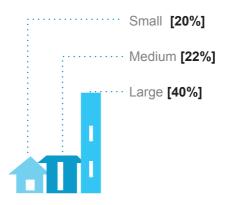
### **Hierarchical Trends -**

Intent to Hire:



### **Business Size Trends**

Intent to Hire:



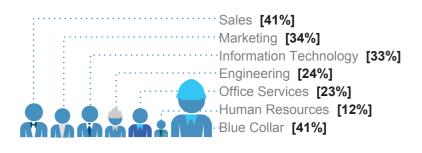
### **Attrition Trends**

Biggest gainers of the downward trend:



### **Functional Area Trends -**

Intent to Hire:



### **Attrition Trends**

Smaller drop in attrition rates:

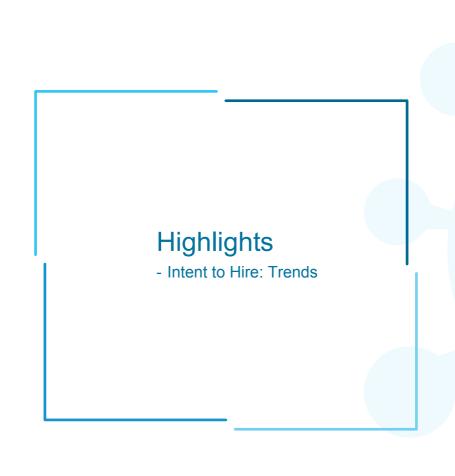


Note: The numbers in the tables depicts Percentages

# Intent to Hire: HY1-on-Current Quarter comparison

| Apr – Jun,<br>2021 | Major Global<br>Markets | Jan – Mar,<br>2021 | Apr – Jun,<br>2021 | India: Top<br>Sectors            | Jan – Mar,<br>2021 | Apr – Jun,<br>2021 | India: Top<br>Cities | Jan – Mar,<br>2021 |
|--------------------|-------------------------|--------------------|--------------------|----------------------------------|--------------------|--------------------|----------------------|--------------------|
| 09                 | Africa                  | 08                 | 58                 | Healthcare & Pharmaceuticals     | · NA               |                    | Bangalore            | 39                 |
| 10                 | Americas                | 07                 | 55                 | Educational<br>Services          | · NA               | 45                 | Delhi                | ·NA                |
| 21                 | APAC                    | 16                 | NA ····            | Information<br>Technology        | 39                 | NA ·····           | Mumbai               | ∙ 27               |
| 10                 | Europe                  | 08                 | NA ····            | Ecommerce & Technology Start-ups | 41                 |                    |                      |                    |
| 11 ······          | Middle East             | 09                 |                    |                                  |                    |                    |                      |                    |
| 34                 | India                   | ∙ 27               |                    |                                  |                    |                    |                      |                    |

Employment Outlook Report [Q1: April -June, 2021]



### Intent to Hire: Global –Q1, 2021-22, Major global markets

| Global Markets | % intent to hire<br>(Apr–Jun, 2021-22) | % intent to hire<br>(Jan–Mar, 2020-21) | % change<br>(Q-on-Q) |
|----------------|--|--|----------------------|
| Africa         | 09                                     | 08                                     | +1                   |
| Americas       | 10                                     | 07                                     | +3                   |
| APAC           | 21                                     | 16                                     | +5                   |
| Europe         | 10                                     | 08                                     | +2                   |
| Middle East    | 11<br>st                               | 09                                     | +2                   |
| India          | 34                                     | 27                                     | +7                   |



- Policy support and vaccine approvals/launches from governments around the world have shored up sentiment –in varying degrees –across all the five regions. However, the outlook remains cautious because of the renewed waves and virus variants, and uncertainty lingers on in the global economy.
- Fiscal support to households and businesses, and central bank support have worked well for North America, Japan and United Kingdom. This is a driving factor in the 2% -5% improvements in sentiment in the Americas, APAC and Europe.
- Across APAC, lockdowns and such other restrictions have eased, and there is revival in export activity. This follows a dip in infections across APAC, except in Indonesia, Philippines, Malaysia and Myanmar.
- The sentiment boost for Europe comes from ramped up debt market borrowing, healthcare investments, job retention and labour market support schemes.
- Monetary policy adjustments, liquidity support from central banks, credits to SMBs, and reforms in the financial sector have helped the Middle East, albeit amidst ongoing uncertainty in the oil markets.
- A growth rebound in South Africa, improved external demand and narrowing current account deficits are factors currently in Africa's favour.

### Intent to Hire: India –Q1, 2021-22, Current guarter in historical perspective

| HY/Quarter                         | % intent to hire | % change<br>(Q-on-Q) |
|------------------------------------|------------------|----------------------|
| Apr – Sep,<br>2019-20<br>[HY]      | 99               | +1                   |
| Oct – Mar,<br>2019-20<br>[HY]      | 97               | -2                   |
| Apr – Sep,<br>2020-21<br>[HY]      | 18               | -79                  |
| Oct – Dec,<br>2020-21<br>[Quarter] | 21               | NA                   |
| Jan – Mar,<br>2020-21<br>[Quarter] | 27               | +6                   |
| Apr – Jun,<br>2021-22<br>[Quarter] | 34               | +7                   |

- Favourable growth forecasts ranging from 11.5% by the IMF, to 12.8% by the OECD and Fitch have bolstered business sentiment and hiring intent in India.
- Increased government spending, a business and consumption friendly budget and gradually diminishing risks of the pandemic stand India in good stead.
- Economic activity in India, China and Turkey has moved above pre-pandemic levels thanks to fiscal measures and recovery in the manufacturing and construction sectors.
- The vaccination drive is seeing early success, with 5 crore people administered so far, and will act as a consumer confidence booster and enable better functioning of workplaces.
- The rupee continues to remain strong on the back of strong forex reserves, boosting the prospects of trade and containing deficits.

The report is based on the analysis of surveys carried out with employers across Indiaand literature review of sector performance prognosis. Respondents from 712small, medium and large businesses across 14 cities and 21 sectors have been surveyed for this edition of the report. All findings are reported as percentages of total respondents at the specific levels of analysis.

Employment Outlook Report [Q1: April -June, 2021]

### Intent to Hire Trends: Q1, 2021-22 by Geography\*

| METRO & TI | ER-1**             | % intent to hire |   |
|------------|--------------------|------------------|---|
|            | Jan – Mar, 2020-21 | 32               |   |
|            | Apr – Jun, 2021-22 | 41               |   |
|            |                    |                  | / |

### **TIER-2\*\***



### **TIER-3\*\***



### **RURAL\*\***





- Tier-2 cities are likely to do marginally better Tier-1 cities during the forthcoming quarter.
- The sentiment in tier-3 towns and rural geographies is significantly higher than usual.

\*Geographical areas are locations where hiring takes place

TeamLease survey, January and February, 2021

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<sup>\*\*</sup>Please refer Bibliography and Definitions

### Intent to Hire Trends: Q1, 2021-22 by Business Size\*\*

| SMALL      |                    | % intent to hire |
|------------|--------------------|------------------|
| <u>(A)</u> | Jan – Mar, 2020-21 | 19               |
|            | Apr – Jun, 2021-22 | 20               |
|            |                    |                  |

### MEDIUM



### **LARGE**



<sup>\*\*</sup>Respondents categorized as Small (less than 500 employees), Medium (500 to 5,000 employees) and Large (greater than 5,000 employees)

- Small businesses seem to be likely to take a breather during the forthcoming quarter and are not likely to hire any more than they did during the previous quarter.
- Hiring intent sees a significant increase among the large firms, as Covid-19 related risks seem to be subsiding. The new waves might still pose a risk though.
- Medium-sized businesses, taking a cue from the large, are displaying an intent only marginally lower than that of large businesses.

TeamLease survey, January and February, 2021

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### Intent to Hire Trends: Q1, 2021-22 by Hierarchy\*

### ENTRY LEVEL

### % intent to hire



### JUNIOR LEVEL



### MID-LEVEL

| Jan – Mar, 2020-21 | 24 |
|--------------------|----|
| Apr – Jun, 2021-22 | 26 |

### **SENIOR LEVEL**



- The steady revival in commercial activity is likely to sustain the growing demand for entry level jobs. The category is likely to witness the biggest share of hiring across the hierarchy.
- Junior and mid-level hiring intent is marginally lower than that for entry levels, but is appreciably sustained in comparison with the previous quarter.
- Businesses seem to have found the steady, senior hands that can steer them through the Covid crisis, and so are lowering their intent to hire leadership talent for the forthcoming quarter.

TeamLease survey, January and February, 2021

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<sup>\*</sup>The organizational level at which employers plan to hirePlease refer Bibliography and Definitions

### Intent to Hire Trends: Q1, 2021-22 by Functional Area\*

# Jan – Mar, 2020-21 29 Apr – Jun, 2021-22 41

### **MARKETING**



### INFORMATION TECHNOLOGY

|             | Jan – Mar, 2020-21 | 24 |  |
|-------------|--------------------|----|--|
| <u> (7)</u> | Apr – Jun, 2021-22 | 33 |  |

### **ENGINEERING**

| 2,0 | Jan – Mar, 2020-21 | 18 |  |
|-----|--------------------|----|--|
| 90  | Apr – Jun, 2021-22 | 24 |  |

<sup>\*</sup>The functional areas in organizations for which employers plan to hirePlease refer Bibliography and Definitions

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### OFFICE SERVICES % intent to hire

| 0                  |    |  |
|--------------------|----|--|
| Jan – Mar, 2020-21 | 19 |  |
| Apr – Jun, 2021-22 | 23 |  |
|                    |    |  |

### **HUMAN RESOURCES**

| Jan – Mar, 2020-21 | 11 |  |
|--------------------|----|--|
| Apr – Jun, 2021-22 | 12 |  |

### **BLUE COLLAR**



- Sales and Marketing continue to lead hiring intent by a substantial lead as compared to other functional areas.
- The hiring intent for the Information Technology area is marginally lower, but substantial enough to account for a sizeable proportion of the overall positivity.
- While Engineering and Office Services are likely to see significant increase in hiring intent, demand for the evergreen Blue Collar function is likely to have plateaued.

- High, Moderate and Low,
- Job Market Sweet spots

# Intent to Hire Trends: Q1, 2021-22 by Sector\*\*

|              | Sectors                          | Apr-Jun, 2021-22 | Jan-Mar, 2020-21 |
|--------------|----------------------------------|------------------|------------------|
|              | Healthcare & Pharmaceuticals     | 58               | 47               |
|              | Educational Services             | 55               | 43               |
| T<br>T       | Ecommerce & Technology Start-ups | 51               | 41               |
| [ <b>%</b> ] | Information Technology           | 50               | 39               |
|              | Fast Moving Consumer Goods       | 46               | 37               |
|              | Knowledge Process Outsourcing    | 46               | 37               |
|              | Agriculture & Agrochemicals      | 41               | 31               |
|              | Telecommunications               | 39               | 32               |
|              | Retail [Essential]               | 37               | 28               |
|              | Logistics                        | 36               | 29               |

<sup>\*\*</sup>Respondents categorized by sector

Note: Sectors listed in the descending order of the Intent to Hire

■ High ■ Moderate ■ Low

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# Intent to Hire Trends: Q1, 2021-22 by Sector\*\*

|                                     | Sectors                                     | Jan-Mar, 2020-21 | Oct-Dec, 2020-21 |
|-------------------------------------|---|------------------|------------------|
|                                     | Fast Moving Consumer Durables               | 33               | 26               |
| *: (3) . <sup>†</sup> .<br>(6) .(6) | Financial Services                          | 32               | 26               |
| 贯                                   | Power & Energy                              | 31               | 28               |
| 2                                   | BPO / ITeS                                  | 30               | 24               |
|                                     | Manufacturing, Engineering & Infrastructure | 25               | 19               |
|                                     | Retail [Non-Essential]                      | 24               | 15               |
|                                     | Construction & Real Estate                  | 24               | 18               |
|                                     | Media & Entertainment                       | 24               | 20               |
| EQ<br>MA                            | Consulting                                  | 21               | 16               |
| ADS                                 | Marketing & Advertising                     | 18               | 15               |
| X                                   | Travel & Hospitality                        | 10               | 8                |

<sup>\*\*</sup>Respondents categorized by sector

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Note: Sectors listed in the descending order of the Intent to Hire

■ High ■ Moderate ■ Low

# Intent to Hire Trends: Q1, 2021-22 by City\*\*

|          | Cities     | Apr-Jun, 2021-22 | Jan-Mar, 2020-21 |
|----------|------------|------------------|------------------|
|          | Bangalore  | 52               | 39               |
|          | Delhi      | 45               | 33               |
|          | Hyderabad  | 37               | 29               |
| <b>M</b> | Chandigarh | 38               | 28               |
|          | Mumbai     | 33               | 27               |
|          | Ahmedabac  | i 33             | 23               |
|          | Kolkata    | 25               | 21               |

|                       | Ahmedabad              | 33                      | 23 |
|-----------------------|------------------------|-------------------------|----|
|                       | Kolkata                | 25                      | 21 |
| **Respondents categor | ized by the city where | they are head-quartered |    |

■ High ■ Moderate ■ Low

|                                       | Cities     | Apr-Jun, 2021-22 | Jan-Mar, 2020-21 |
|---------------------------------------|------------|------------------|------------------|
|                                       | Chennai    | 27               | 20               |
|                                       | Pune       | 27               | 19               |
| 1                                     | Gurgaon    | 29               | 18               |
|                                       | Coimbatore | 18               | 15               |
| <u> </u>                              | Nagpur     | 20               | 14               |
|                                       | Kochi      | 15               | 11               |
| A A A A A A A A A A A A A A A A A A A | Indore     | 17               | 10               |

Note: Cities listed in the descending order of the Intent to Hire

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# Job Market Sweet Spots, City-Sector

## **Manufacturing Sectors**

| Cities  | FMCG | FMCD | H&P | MEI | AGCH | P&E |  |
|---------|------|------|-----|-----|------|-----|--|
| ala AHM | 39   | 15   | 15  | 20  | 31   | 14  |  |
| BNG     | 21   | 29   | 15  | 14  | 35   | 27  |  |
| CHN     | 36   | 19   | 33  | 20  | 35   | 21  |  |
| n DEL   | 40   | 26   | 40  | 17  | 22   | 25  |  |
| HYD     | 29   | 24   | 51  | 14  | 33   | 31  |  |
| KOL KOL | 38   | 25   | 24  | 23  | 15   | 17  |  |
| MUM NUM | 33   | 30   | 49  | 25  | 26   | 20  |  |
| PUN     | 23   | 18   | 33  | 17  | 33   | 26  |  |
| ∯ CHD   | 40   | 25   | 30  | 12  | 30   | 25  |  |
| COM     | 18   | 23   | 13  | 19  | 14   | 32  |  |
| GUR     | 12   | 20   | 36  | 22  | 33   | 25  |  |
| IND     | 10   | 25   | 50  | 25  | 14   | 17  |  |
| кос     | 36   | 17   | 14  | 19  | 36   | 12  |  |
| A NPR   | 26   | 24   | 15  | 20  | 27   | 28  |  |

TeamLease survey, January and February, 2021

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# Job Market Sweet Spots, City-Sector

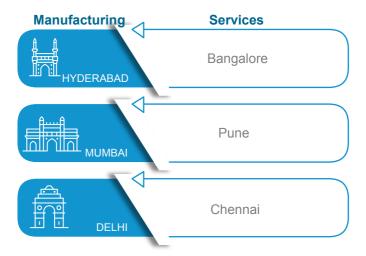
### **Service Sectors**

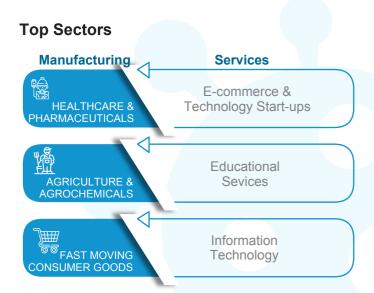
| Cities     | TEL             | IT | FS              | RET (E)         | RET (NE)        | EC&TS           | M&E             | C&RE            | T&H             | ES              | BPO/ ITeS       | KPO             | CON             | LOG             | M&A            |
|------------|-----------------|----|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|----------------|
| ala AHM    | 19              | 21 | 22              | 24              | 16              | 47              | 20              | 22              | 6               | 24              | 18              | 16              | 9               | 15              | 10             |
| BNG        | 24              | 47 | 10              | 23              | 12              | 46              | 17              | 13              | 11              | 16              | 21              | 40              | 16              | 21              | 11             |
| CHN        | 33              | 44 | 20              | 25              | 9               | 41              | 20              | 13              | 8               | 35              | 22              | 27              | 10              | 20              | 14             |
| DEL        | 31              | 41 | 22              | 22              | 16              | 36              | 14              | 12              | 10              | 37              | 17              | 30              | 10              | 18              | 15             |
| HYD        | 26              | 27 | 26              | 29              | 13              | 28              | 17              | 18              | 7               | 29              | 10              | 42              | 14              | 26              | 14             |
| KOL        | 18              | 18 | 25              | 18              | 12              | 15              | 8               | 11              | 8               | 38              | 27              | 26              | 11              | 24              | 10             |
| ₩ MUM      | 28              | 43 | 23              | 25              | 11              | 37              | 20              | 18              | 7               | 39              | 16              | 26              | 13              | 24              | 10             |
| PUN        | 22              | 22 | 31              | 22              | 15              | 47              | 12              | 17              | 11              | 49              | 18              | 29              | 15              | 28              | 13             |
| CHD        | 29              | 26 | 16              | 19              | 11              | 33              | 15              | 10              | 11              | 33              | 28              | 22              | 9               | 23              | 12             |
| COM        | 23              | 26 | 16              | 19              | 19              | 36              | 10              | 15              | 7               | 27              | 14              | 19              | 10              | 10              | 18             |
| GUR        | 35              | 32 | 20              | 27              | 14              | 25              | 10              | 10              | 9               | 21              | 10              | 17              | 15              | 16              | 14             |
| IND        | 21              | 15 | 17              | 33              | 14              | 21              | 8               | 20              | 10              | 19              | 10              | 7               | 10              | 16              | 9              |
| <b>KOC</b> | 15              | 10 | 13              | 18              | 9               | 17              | 11              | 19              | 10              | 23              | 9               | 10              | 8               | 33              | 8              |
| NPR        | 21              | 29 | 16              | 30              | 10              | 24              | 15              | 18              | 11              | 10              | 10              | 16              | 9               | 34              | 10             |
|            | Apr21-<br>Jun21 |    | Apr21-<br>Jun21 | Apr21<br>Jun21 |

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TeamLease survey, January and February, 2021 Note: The colour code within the tables highlighted are top 3 amongst Manufacturing and Service Sectors Job Market Sweet Spots, City-Sector- The top 3 cities and sectors

# **Top Cities**





# Job Market Sweet Spots, Functional Area-Sector

# **Manufacturing Sectors**

| Functional Area           | FMCG        | FMCD        | H&P         | MEI         | AGCH        | P&E         |
|---------------------------|-------------|-------------|-------------|-------------|-------------|-------------|
| SALES                     | 36          | 17          | 38          | 10          | 31          | 14          |
| MARKETING                 | 41          | 30          | 53          | 20          | 12          | 12          |
| INFORMATION<br>TECHNOLOGY | 19          | 30          | 22          | 19          | 10          | 26          |
| ୬ ୭<br>୭ ଜ<br>ENGINEERING | 7           | 28          | 11          | 20          | 10          | 28          |
| OFFICE SERVICES           | 41          | 15          | 14          | 21          | 15          | 31          |
| HUMAN<br>RESOURCES        | 22          | 27          | 49          | 18          | 34          | 24          |
| BLUE                      | 28          | 26          | 27          | 30          | 36          | 29          |
|                           | Apr21-Jun21 | Apr21-Jun21 | Apr21-Jun21 | Apr21-Jun21 | Apr21-Jun21 | Apr21-Jun21 |

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# Job Market Sweet Spots, Functional Area-Sector

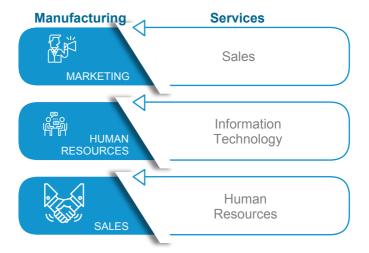
### **Service Sectors**

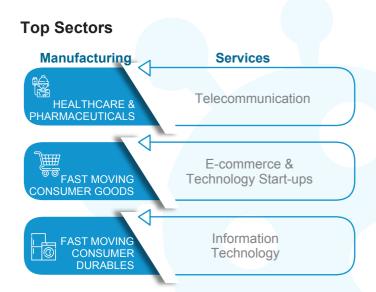
| Service Sector            | S   |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |
|---------------------------|-----|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Functional Area           | TEL | IT              | FS              | RET (E)         | RET (NE)        | EC&TS           | M&E             | C&RE            | T&H             | ES              | BPO             | KPO             | CON             | LOG             | M&A             |
| SALES                     | 19  | 26              | 27              | 23              | 10              | 45              | 14              | 10              | 6               | 50              | 31              | 17              | 10              | 9               | 7               |
| MARKETING                 | 35  | 17              | 22              | 19              | 11              | 38              | 12              | 11              | 15              | 17              | 9               | 8               | 5               | 7               | 12              |
| INFORMATION<br>TECHNOLOGY | 38  | 45              | 19              | 18              | 12              | 25              | 20              | 12              | 5               | 22              | 18              | 41              | 8               | 9               | 7               |
| ENGINEERING               | 35  | 42              | 28              | 12              | 14              | 16              | 18              | 18              | 6               | 26              | 20              | 28              | 10              | 16              | 9               |
| OFFICE SERVICES           | 30  | 15              | 27              | 25              | 10              | 36              | 12              | 16              | 12              | 17              | 18              | 21              | 9               | 14              | 6               |
| HUMAN<br>RESOURCES        | 33  | 45              | 18              | 18              | 10              | 29              | 12              | 10              | 7               | 10              | 29              | 12              | 14              | 10              | 17              |
| BLUE                      | 36  | 15              | 24              | 35              | 19              | 35              | 26              | 24              | 14              | 27              | 14              | 16              | 7               | 26              | 13              |
| ,                         |     | Apr21-<br>Jun21 |

The report is based on the analysis of surveys carried out with employers across India and literature review of sector performance prognosis. Respondents from 712 small, medium and large businesses across 14 cities and 21 sectors have been surveyed for this edition of the report. All findings are reported as percentages of total respondents at the specific levels of analysis.

TeamLease survey, January and February, 2021 Note: The colour code within the tables highlighted are top 3 amongst Manufacturing and Service Sectors Job Market Sweet Spots, Functional Area-Sector- The top 3 functional areas and sectors

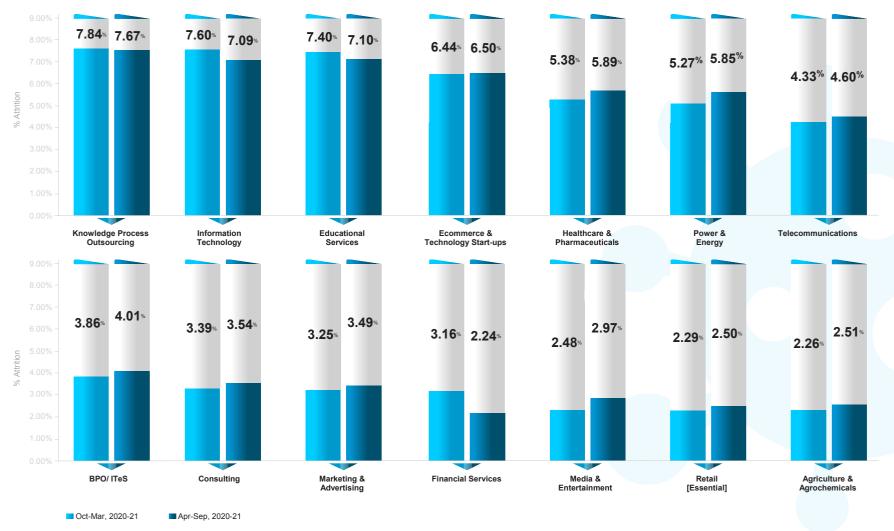
### **Top Functional Areas**





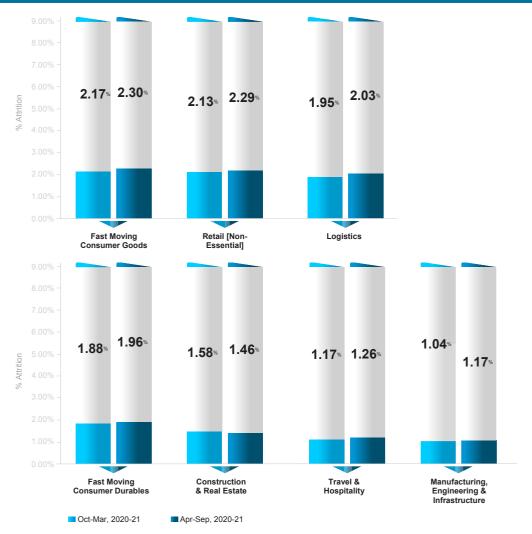


### Attrition Trends- Oct-Mar, 2020-21



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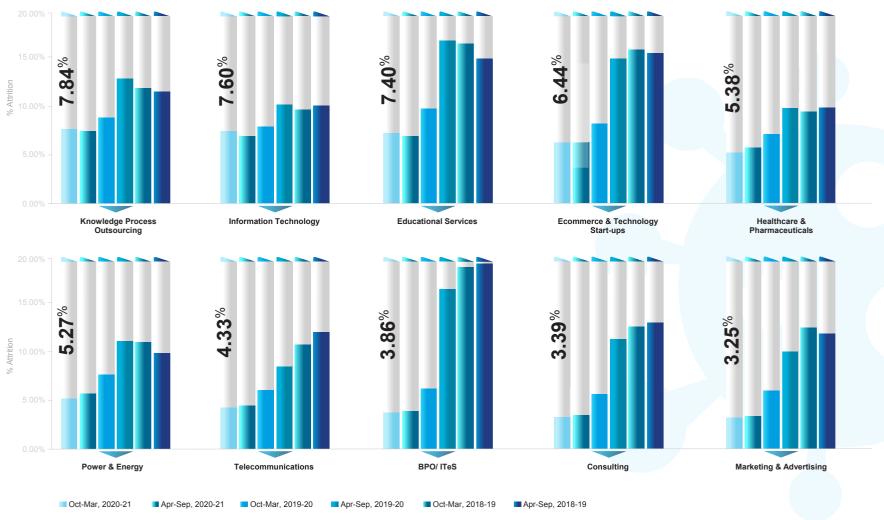
### Attrition Trends- Oct-Mar, 2020-21



- The 12-month trend slightly changes tack, with five sectors (Knowledge Process Outsourcing, Information Technology, Educational Services, Financial Services and Construction & Real Estate) exhibiting low to moderate increase in attrition rates.
- Financial Services (which saw the biggest drop during the last quarter), Information Technology, and Educational Services witness a moderate increase in attrition rates –a first in the 12 months since the onset of the pandemic.
- Power & Energy, Healthcare & Pharmaceuticals, and Media & Entertainment further reduce attrition rates significantly.

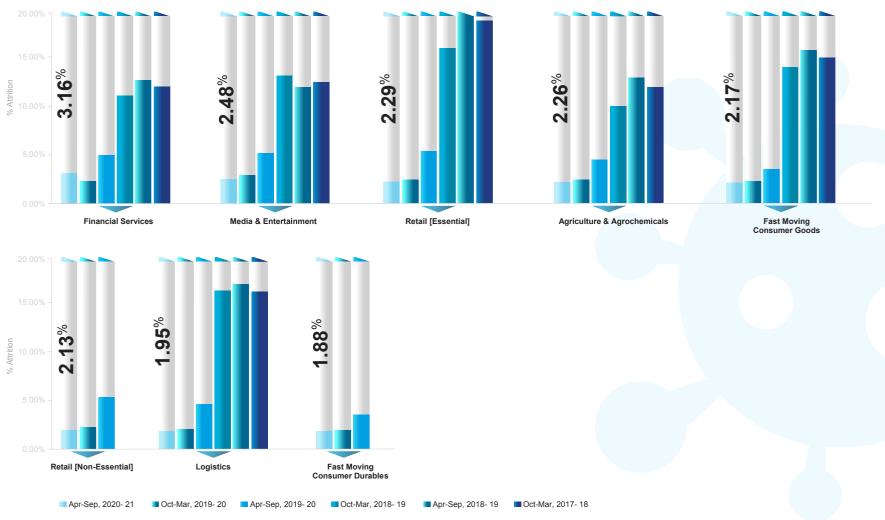
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# Attrition Trends- Past six HYs [fiscal]



The report is based on the analysis of surveys carried out with employers across India and literature review of sector performance prognosis. Respondents from 712 small, medium and large businesses across 14 cities and 21 sectors have been surveyed for this edition of the report. All findings are reported as percentages of total respondents at the specific levels of analysis.

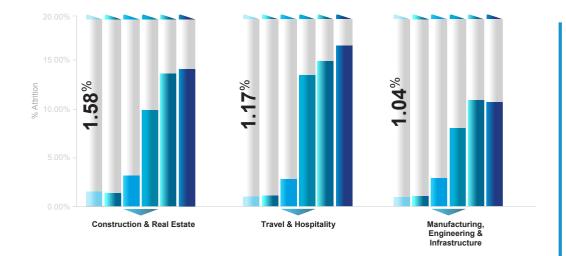
# Attrition Trends- Past six HYs [fiscal]



The report is based on the analysis of surveys carried out with employers across India and literature review of sector performance prognosis. Respondents from 815 small, medium and large businesses across 14 cities and 21 sectors have been surveyed for this edition of the report. All findings are reported as percentages of total respondents at the specific levels of analysis.

TeamLease survey, October & November, 2020

### Attrition Trends- Past six HYs [fiscal]



- Attrition levels have plummetted across sectors with the onset of Covid, and are likely to remain so for the foreseeable future.
- However, for 10 out of the 18 sectors in consideration, the drop in the levels of attrition is substantial.
  - Travel & Hospitality
  - Logistics
  - Retail [Essential]
  - BPO / ITeS
  - Manufacturing, Engineering and Infrastructure
  - Construction and Real Estate
  - Fast Moving Consumer Goods
  - Agriculture & Agrochemicals
  - Media & Entertainment
  - Financial Services
- Most of the remaining sectors (Knowledge Process Outsourcing, Information Technology, Educational Services, and Ecommerce & Technology start-ups) are likely to see a revert of attrition trends to pre-Covid levels.
- Telecommunications, Power & Energy, Healthcare & Pharmaceuticals, Consulting. and Marketing & Advertising may still see low levels of attrition - as compared to pre-Covid levels) for an extended period of time.

Apr-Sep, 2020- 2

Oct-Mar. 2019- 20

Apr-Sep. 2019- 20

Oct-Mar 2018- 19

Apr-Sep, 2018- 19

Oct-Mar, 2017- 18

The report is based on the analysis of surveys carried out with employers across India and literature review of sector performance prognosis. Respondents from 815 small, medium and large businesses across 14 cities and 21 sectors have been surveyed for this edition of the report. All findings are reported as percentages of total respondents at the specific levels of analysis.

TeamLease survey, October & November, 2020

# Annexure- 1

- Sector-wise analysis
- City-wise outlook statistics

# Sector-wise analysis

| Quarter                            | Intent to<br>Hire | Sectoral Impact Healthcare & Pharmaceuticals   |  |  |  |  |  |  |  |
|------------------------------------|-------------------|--|--|--|--|--|--|--|--|
| Jan – Mar, 2020-21                 | 47                | Government planning to hire more auxiliary nurse midwives expanding the presence with states and UTs for expansion of vaccinators. The industry is able to generate about 20,000 Data Science job opportunities. Top six health-tech jobs  |  |  |  |  |  |  |  |
| Apr – Jun, 2021-22                 | 58                | currently in demand are: Big Data, Engineering leaders (with data science experience), Mobile Technology, UX & UI Designers, Medical coding and health informatics and economics and cyber security. Rs.80 crore invested in up-skilling healthcare professionals by the med-tech sector's CSR programme in Tier2/3/rural India.   |  |  |  |  |  |  |  |
|                                    |                   | Educational Services   |  |  |  |  |  |  |  |
| Jan – Mar, 2020-21                 | 43                | Vedantu announced plans to hire 2500 employees this quarter at entry and mid-level across job roles such as product developers, engineers, academic counsellors, and marketing. Tata ClassEdge is hiring Hardware & Networking Engineers for the James by James Light County and County James Light County and County James Light County L |  |  |  |  |  |  |  |
| Apr – Jun, 2021-22                 | 55                | for the Jamshedpur location. Funds of Rs.3,000 crore were allocated for Revitalising Infrastructure and Systems in Education (RISE). Tata Technologies to upgrade and modernise 150 government ITIs in Karnataka state to provide standard training for 'Industry 4.0.' with an investment of Rs.4636.50 crore.  |  |  |  |  |  |  |  |
|                                    |                   | Ecommerce & Technology Start-ups   |  |  |  |  |  |  |  |
| Jan – Mar, 2020-21                 | 41                | Amazon to hire about 750 fresher's from campuses quarterly for various locations such as Bengaluru, Chennai, Hyderabad, Delhi, and Pune. Online fashion retailer Bewakoof has raised Rs.30 crore investment to improve branding and technology, as well as launch new product categories. Flipkart to expand its grocery services to more than 35-40 cities this   |  |  |  |  |  |  |  |
| Apr – Jun, 2021-22                 | 51                | quarter. Pickkup, a last mile delivery start-up is investing Rs.4-6 crore to expand its operations to additional 4 cities Bengaluru, Chennai, Vijayawada and Visakhapatnam.  |  |  |  |  |  |  |  |
|                                    |                   | Information Technology   |  |  |  |  |  |  |  |
| Jan – Mar, 2020-21                 | 39                | TCS, Infosys, HCL and Wipro are planning to hire approximately 10,000, 6,000, 4,000 and 3,000 freshers respectively, every quarter. Karnataka to create 50,000 tech jobs under Engineering Research and Development (R&D) policy in collaboration with NASSCOM. Capgemini planning to hire more than 7,000 over the guarter across the emerging digital  |  |  |  |  |  |  |  |
| Apr – Jun, 2021-22                 | 50                | skills such as Artificial Intelligence, 5G, Cloud Computing, Cybersecurity, Edge Computing and engineering and research and development. Vuram to hire around 100 from entry-level to senior positions for server support, software development and quality engineering and operations in India.   |  |  |  |  |  |  |  |
| TeamLease survey, January and Febr | uary, 2021        |  |  |  |  |  |  |  |  |

The report is based on the analysis of surveys carried out with employers across India and literature review of sector performance prognosis. Respondents from 712 small, medium and large businesses across 14 cities and 21 sectors have been surveyed for this edition of the report. All findings are reported as percentages of total respondents at the specific levels of analysis.

─ High ─ Moderate ─ Low

# Sector-wise analysis

| Quarter            | Intent to<br>Hire | Sectoral Impact Fast Moving Consumer Goods  |
|--------------------|-------------------|---|
| Jan – Mar, 2020-21 | 37                | The Government of India has approved 100% FDI in the cash and carry segment and in single-brand retail along with 51% FDI in multi-brand retail. Union cabinet approved PLI scheme for the sector to boost manufacturing capabilities and   |
| Apr – Jun, 2021-22 | 46                | exports and to generate medium- to large-scale jobs. FMCG companies add distributors for better rural reach who cater to 7.5 million retail stores [new products] which is the increase in demand by the rural market. Emami Agrotech exploring opportunities to set up edible oil plant in the west coast.   |
|                    |                   | Knowledge Process Outsourcing   |
| Jan – Mar, 2020-21 | 37                | Hubilo plans to hire 150 employees with an investment of Rs.170 crores in virtual and hybrid events while providing real-time data and analytics, setting up Offshore Delivery Centers hiring local talent to cater to localised services. KPO  |
| Apr – Jun, 2021-22 | 46                | companies are proactively expanding their operations to tier-II cities. TCS, in partnership with Star Alliance to provide predictive and real-time business analytics, improve customer experience and accelerate digital transformation.   |
|                    |                   | Agriculture & Agrochemicals   |
| Jan – Mar, 2020-21 | 31                | Demand for agricultural inputs and allied services like warehousing and cold storages is increasing in India. The agrochemicals market is expected to witness 8% CAGR. Gol's Pradhan Mantri Krishi Sinchai Yojana (PMKSY) initiated with an investment of Rs.50,000 crore aimed at development of irrigation sources. Government plans to triple the capacity     |
| Apr – Jun, 2021-22 | 41                | of food processing sector in India from current 10% of agriculture produce and also invested Rs.6,000 crore for mega food parks as part of SAMPADA scheme.100% FDI is allowed under the automatic route in the chemicals sector with few exceptions that include hazardous chemicals.   |
|                    |                   | Telecommunications  |
| Jan – Mar, 2020-21 | 32                | Major companies like Cisco, Nokia, Ericsson, Jabil, Flex and Foxconn are likely to apply for the Rs.12,195-crore PLI scheme to boost domestic production, increase employment and export competitiveness which may result in generating thousands of jobs. Pixxel received a nearly Rs.53 crore deal and is working on two satellites to send to space this year. |
| Apr – Jun, 2021-22 | 39                | Rising demand for connectivity as digitalisation and WFH gain around, telecom infrastructure and OEMs are expected to recruit nearly 1,000 personnel this quarter.  |

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─ High ─ Moderate ─ Low

| Quarter            | Intent to<br>Hire | Sectoral Impact Retail [Essential]  |  |  |  |
|--------------------|-------------------|---|--|--|--|
| Jan – Mar, 2020-21 | 28                | Several tier 2 and tier 3 cities boast favourable conditions such as unaddressed demand for organized brands, lower rentals and manpower. Leading e-commerce players are realizing the potential of expanding beyond metros and tier 1  |  |  |  |
| Apr – Jun, 2021-22 | 37                | cities. Government of India has allowed 100% FDI in online retail of goods and services through the automatic route. Ikea will invest Rs.5,500 crore in developing shopping mall, hotel, offices and retail areas in Noida.   |  |  |  |
|                    |                   | Logistics   |  |  |  |
| Jan – Mar, 2020-21 | 29                | Logistics tech startup Pickrr to hire over 200 employees in roles such as Technology Experts / Specialists to Business Development and Data Scientists. Top job role in demand in the sector – Courier Delivery Executive accounts for about 16% of all jobs. The demand for jobs aggregated in the sector is 23% across all 5 sectors in the ASEEM portal. Ecom  |  |  |  |
| Apr – Jun, 2021-22 | 36                | Express to create 8,000 new jobs prioritizing employing women for jobs at delivery centers, fulfillment centers, and warehouses across the nation.  |  |  |  |
|                    |                   | Fast Moving Consumer Durables   |  |  |  |
| Jan – Mar, 2020-21 | 26                | PG Electroplast is expanding its manufacturing business of ACs and other appliances in Ahmednagar and is likely to generate 600 new jobs. Bosch is investing Rs.800 crore to upgrade its existing campus in Bengaluru to a fully artificial intelligence of things (AloT)-enabled 'smart campus' and hire thousands of software engineers. The demand for jobs  |  |  |  |
| Apr – Jun, 2021-22 | 33                | aggregated in the sector is 6% across all 5 sectors in the ASEEM portal mainly in electronics and hardware area. BSH Household Appliances to invest Rs.600 crore in India for manufacturing specific products [top-load washing machine, dishwashers, cooktops and hoods] will lead to job creation.  |  |  |  |
|                    |                   | Financial Services  |  |  |  |
| Jan – Mar, 2020-21 | 26                | Goldman Sachs to hire 500 employees in Hyderabad for its global shared services footprint in India. Deutsche Bank has announced plans to hire 1,000 technology professionals to boost its in-house engineering capabilities. KPMG hiring thousands of employees having skill set of problem-solving, good interpersonal skills, strong technical skills with a humanities                                   |  |  |  |
| Apr – Jun, 2021-22 | 32                | background. Few companies are hiring temp CXOs in advisory roles who work for short period to complete the 'mission critical' task and it is an increasing trend now. Paypal is ramping up its team in India and planning to hire about 250 engineers for roles across software, product development, data science, risk analytics and business analytics streams at entry, mid-level, and senior positions |  |  |  |

TeamLease survey, January and February, 2021
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■ High ■ Moderate ■ Low

| Quarter                            | Intent to<br>Hire | Sectoral<br>Impact   | Power & Energy                       |  |  |  |
|------------------------------------|-------------------|--|--------------------------------------|--|--|--|
| Jan – Mar, 2020-21                 | 28                | ReNew Power and Shapoorji Pallonji will invest nearly Rs.750 crore in a 150 MW flo Pradesh. AAI to promote use of electric vehicles and set up solar power plants at its   | airports. Patel Engineering have an  |  |  |  |
| Apr – Jun, 2021-22                 | 31                | order worth Rs.1,564 crore to build 2,000 MW Subansiri Lower Hydro Electric project in Arunachal Pradesh. Floating solar photovoltaic is a new business opportunity to meet India's renewable energy targets and create jobs. Adani to set up wind power project of 300 MW capacity.   |                                      |  |  |  |
|                                    |                   |  | BPO / ITeS                           |  |  |  |
| Jan – Mar, 2020-21                 | 24                | Visionet plans to hire around 400 people this quarter in the course of expanding their to hire 2,000 work-at-home jobs to meet the needs of its rapid growth in India for endeath of the plant of the pl | d-to-end customer service and        |  |  |  |
| Apr – Jun, 2021-22                 | 30                | technical support. Virtual staffing is increasing and services like digital marketing, content creation, social media management, and remote sales and pre-sales staff are in demand for BPO companies. Many businesses are establishing a major IT Park in Hyderabad, Visakhapatnam which is likely to generate 8,000 jobs.   |                                      |  |  |  |
|                                    |                   | Manufacturing, E   | Engineering & Infrastructure         |  |  |  |
| Jan – Mar, 2020-21                 | 19                | Ola Electric has announced a Rs.2,400-crore investment plan to set up manufacturir almost 2,500+ jobs every quarter to meet the demand. Man Industries received a new process contracts, expects in all and gas as well as water soggests. Triting an electric process contracts are processed in the contracts of the contract of the contracts of the contracts of the contract of the c | w contract of Rs.500 crore domestic, |  |  |  |
| Apr – Jun, 2021-22                 | 25                | overseas contracts, exports in oil and gas as well as water segments. Triton, an electric vehicle maker plans to hire around 1,500 engineering graduates, diploma holders and technical talent this quarter in the field of mechanical, IT, AI, and IoT.   |                                      |  |  |  |
|                                    | 0                 |  | Retail [Non-Essential]               |  |  |  |
| Jan – Mar, 2020-21                 | 15                | The Retail Sales Associate is the most in-demand job comprising about 13% of all job flagship Apple Reseller stores in India and growing their business at 30-35%. Partner   | ering with FinTech startups for      |  |  |  |
| Apr – Jun, 2021-22                 | 24                | accessing credit worthiness for small traders to set up a business. Retail 4.0 [Online+Offline Collaborations] will result in a significant rise in the size of the domestic market, job creation, and exports.  |                                      |  |  |  |
| TeamLease survey, January and Febr | ruary, 2021       |  |                                      |  |  |  |

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| Quarter            | Intent to<br>Hire        | Sectoral Impact Construction & Real Estate  |
|--------------------|--------------------------|---|
| Jan – Mar, 2020-21 | 18                       | The primary drivers of growth will be infrastructure and affordable housing. Highways and roads, metro rail projects and dedicated freight corridors are expected to see increased investment. Nestle India will invest Rs.700 crore in construction  |
| Apr – Jun, 2021-22 | 24                       | of its ninth factory in Gujarat. South Faridabad emerging as a major real estate hotspot as far as demand for office spaces is concerned. Commercial expansions and development projects will be the key factors to drive growth.   |
|                    |                          | Media & Entertainment   |
| Jan – Mar, 2020-21 | 20                       | IMEN to invest Rs.200 crore in developing multi-format transmedia content. PVR plans to add 30-40 new screens across the country beginning this April. Multiple companies including blue-chip animation studios, entertainment and graphic design firms, ad agencies etc. hiring for graphic designers, web designers, 3D modelers, VFX experts, compositors, |
| Apr – Jun, 2021-22 | 24                       | visualisers and pre/post-production executives. Few global and Indian gaming companies are designing, producing, and developing world-class 2D & 3D games, app development, vector graphics, animation AR/VR games etc.   |
|                    |                          | Consulting  |
| Jan – Mar, 2020-21 | 16                       | Ernst & Young to hire more than 2200 STEM background talent (AI, Machine Learning, Cyber-security, analytics etc)   |
| Apr – Jun, 2021-22 | 21                       | quarterly. ZS, a global professional services firm to hire about 700-750 fresh graduates and seasoned professionals from business consulting [30%] to data scientists and technology specialists [45%] and operations [25%].  |
|                    |                          | Marketing 2 Advertising   |
|                    | $\bigcirc$               | Marketing & Advertising   |
| Jan – Mar, 2020-21 | 15                       | Digital Marketing is in the top 5 most demanded skills. Relationship marketing skills is a must have for the professionals. Public Relations activities are being preferred over advertising. The pandemic has given a boost to augmented reality,  |
| Apr – Jun, 2021-22 | 18                       | mobile marketing, digital animation, video content, voice search and influencer marketing. Advertising expenditure on print media may rise 35% to Rs.16,100 crore in 2021.  |
|                    | surveys carried out with | employers across India and literature review of sector performance prognosis. Respondents from 712 small, medium and large and for this edition of the report. All findings are reported as percentages of total respondents at the specific levels of analysis.  |

| Quarter            | Intent to<br>Hire | Sectoral Impact Travel & Hospit   | ality |
|--------------------|-------------------|---|-------|
| Jan – Mar, 2020-21 | 08                | Urban Company to onboard approximately 7000+ professionals on its platform every quarter to meet the strong growth various home services and expected demand in the summer season. 1,058 jobs are estimated to be created in the Min of Civil Aviation. Government of India is planning to set up new airports through PPP model. Expansion of scope for K Udaan in convergence with Operation Greens Scheme. |       |
| Apr – Jun, 2021-22 | 10                |   |       |
|                    |                   |   |       |





# City-wise analysis

|            | Quarter            | Intent to<br>Hire |
|------------|--------------------|-------------------|
|            | Jan – Mar, 2020-21 | 39                |
| Bangalore  | Apr – Jun, 2021-22 | 52                |
| (          | J                  |                   |
|            | Jan – Mar, 2020-21 | 33                |
| Delhi      | Apr – Jun, 2021-22 | 45                |
|            | <u> </u>           |                   |
|            | Jan – Mar, 2020-21 | 29                |
| Hyderabad  | Apr – Jun, 2021-22 | 37                |
|            | _<br>O             |                   |
|            | Jan – Mar, 2020-21 | 28                |
| Chandigarh | Apr – Jun, 2021-22 | 38                |
|            |                    |                   |
|            | Jan – Mar, 2020-21 | 27                |
| Mumbai     | Apr – Jun, 2021-22 | 33                |
|            |                    |                   |

TeamLease survey, January and February, 2021
The report is based on the analysis of surveys carried out with employers across India and literature review of sector performance prognosis. Respondents from 712 small, medium and large businesses across 14 cities and 21 sectors have been surveyed for this edition of the report. All findings are reported as percentages of total respondents at the specific levels of analysis.

# City-wise analysis

|           | Quarter            | Intent to<br>Hire |
|-----------|--------------------|-------------------|
|           | Jan – Mar, 2020-21 | 23                |
| Ahmedabad | Apr – Jun, 2021-22 | 33                |
|           | <u> </u>           |                   |
|           | Jan – Mar, 2020-21 | 21                |
| Kolkata   | Apr – Jun, 2021-22 | 25                |
|           |                    |                   |
|           | Jan – Mar, 2020-21 | 20                |
| Chennai   | Apr – Jun, 2021-22 | 27                |
|           | 0                  |                   |
|           | Jan – Mar, 2020-21 | 19                |
| Pune      | Apr – Jun, 2021-22 | 27                |
|           |                    |                   |
|           | Jan – Mar, 2020-21 | 18                |
| Gurgaon   | Apr – Jun, 2021-22 | 29                |
|           | 0                  |                   |

TeamLease survey, January and February, 2021
The report is based on the analysis of surveys carried out with employers across India and literature review of sector performance prognosis. Respondents from 712 small, medium and large businesses across 14 cities and 21 sectors have been surveyed for this edition of the report. All findings are reported as percentages of total respondents at the specific levels of analysis.

# City-wise analysis

|  | Quarter            | Intent to<br>Hire |
|--|--------------------|-------------------|
| AAAF TAAAA   | Jan – Mar, 2020-21 | 15                |
| Coimbatore   | Apr – Jun, 2021-22 | 18                |
|  |                    |                   |
|  | Jan – Mar, 2020-21 | 14                |
| Nagpur   | Apr – Jun, 2021-22 | 20                |
|  | _                  |                   |
|  | Jan – Mar, 2020-21 | 11                |
| Kochi  | Apr – Jun, 2021-22 | 15                |
|  | 7                  |                   |
| 10 A 1000 A 101<br>A 100 C 100 C 100<br>C 100 C 100 C 100 | Jan – Mar, 2020-21 | 10                |
| Indore   | Apr – Jun, 2021-22 | 17                |

TeamLease survey, January and February, 2021
The report is based on the analysis of surveys carried out with employers across India and literature review of sector performance prognosis. Respondents from 712 small, medium and large businesses across 14 cities and 21 sectors have been surveyed for this edition of the report. All findings are reported as percentages of total respondents at the specific levels of analysis.

# Annexure- 2

- Research Methodology
- Sample Design
- Bibliography
- Definitions

## Research Methodology

Random stratified sampling technique\*\* was used to identify respondents for the survey. Data sources used to collect contact data were:

## Sample Design

Kompass directory for small, medium and large sized companies in the private sector. To ensure continuity with the baseline measurement, the core random sample was drawn from this database.

NASSCOM / iSPIRT database for IT Services and Ecommerce / Tech start-up companies

Companies registered with the Bombay Stock Exchange (BSE).

Respondent Selection Target respondents for the study were Business & HR Heads as well as Senior Managers with hiring mandates. The databases offered a contact name for each company listed. Interviewers called into each of these companies and obtained the names of the appropriate individuals who were responsible for hiring decisions.

The survey instrument was then administered to the target respondents using a mobile survey application. Please refer 'Sample Design' section.

Secondary Data Sources

Major Indian and international research resources about employment trends in India

Data Collection

## Sample design

## India

Business Size

No. of Businesses

| Small                   | Medium                      | Large                   |       |
|-------------------------|-----------------------------|-------------------------|-------|
| [ Up to 500 employees ] | [ 500 – 5000<br>employees ] | [ >5,000<br>employees ] | Total |
| 372                     | 191                         | 149                     | 712   |

| Sectors              | Manufa-<br>cturing | Services | Tech-<br>nology | Total |
|----------------------|--------------------|----------|-----------------|-------|
| No. of<br>Businesses | 211                | 373      | 128             | 712   |

## Global

| Sectors     | Manufacturing | Services | Technology | Total |
|-------------|---------------|----------|------------|-------|
| Africa      | 2             | 3        | 5          | 10    |
| Americas    | 3             | 5        | 8          | 16    |
| APAC        | 6             | 8        | 6          | 20    |
| Europe      | 3             | 4        | 4          | 11    |
| Middle East | 3             | 2        | 3          | 8     |

# Abbreviation

| Short Form | Sector  |
|------------|---|
| MEI        | Manufacturing, Engineering and Infrastructure |
| AGCH       | Agriculture and Agrochemicals                 |
| P&E        | Power & Energy                                |
| IT         | Information Technology                        |
| EC&TS      | Ecommerce and Tech Start-ups                  |
| FMCG       | Fast Moving Consumer Goods                    |
| FMCD       | Fast Moving Consumer Durables                 |
| FS         | Financial Services                            |
| RET [E]    | Retail [Essential]                            |
| RET [NE]   | Retail [Non-Essential]                        |
| M&E        | Media & Entertainment                         |
| C&RE       | Construction and Real Estate                  |
| T&H        | Travel and Hospitality                        |
| ES         | Educational Services                          |
| BPO        | Business Process Outsourcing                  |
| KPO        | Knowledge Process Outsourcing                 |
| TEL        | Telecommunications                            |
| H&P        | Healthcare and Pharmaceuticals                |
| CON        | Consulting                                    |
| LOG        | Logistics                                     |
| M&A        | Marketing and Advertising                     |

|        | Short Form | City       |
|--------|------------|------------|
|        | AHM        | Ahmedabad  |
| С      | BNG        | Bangalore  |
| i<br>t | CHN        | Chennai    |
| i      | DEL        | Delhi      |
| e      | HYD        | Hyderabad  |
| S      | KOL        | Kolkata    |
|        | MUM        | Mumbai     |
|        | PUN        | Pune       |
|        | CHD        | Chandigarh |
|        | COM        | Coimbatore |
|        | GUR        | Gurgaon    |
|        | IND        | Indore     |
|        | KOC        | Kochi      |
|        | NPR        | Nagpur     |

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#### **Definitions**

Timelines: Short Term: 3 months

### Organized Sector:

Comprises of businesses that are systematically run and compliant with government regulations pertaining to land, labour, machinery, investments and taxation.

## Unorganized Sector:

Comprises of businesses that are run without due registration / recognition by the government and are generally non-compliant with regulations pertaining to one or more of the following – land, labour, machinery, investments and taxation.

